## **ORDER**

FIRST FOR YOU

| Orders     | rs Order / Rev: 712437 |                             |                         |                   |
|------------|------------------------|-----------------------------|-------------------------|-------------------|
|            | Alt Order #:           | 06308227                    | _                       | FIRST FOR YOU     |
|            | Product Desc:          | JOHN THRASHER CAMP          | _                       | A GANNETT COMPANY |
|            | Estimate:              | 449                         | _                       | WJXX-TV           |
|            | Flight Dates:          | 10/23/12 - 10/29/12         | Primary AE:             | Jim Quinn         |
|            | Original Date / Rev:   | 09/10/12 / 09/10/12         | Sales Office:           | T-PHI             |
|            | Order Type:            | Political                   | Sales Region:           | NAT               |
|            |                        |                             |                         |                   |
| Agency     | Name:                  | Mentzer Media Services/ POL | _                       |                   |
|            | Buying Contact:        |                             | Billing Type:           | Cash              |
|            | Billing Contact:       |                             | Billing Calendar:       | Broadcast         |
|            |                        | Do Not Mail                 | Billing Cycle:          | EOM/EOC           |
|            |                        | XX, XX XX                   | Agency Commission:      | 15%               |
|            |                        |                             |                         |                   |
| Advertiser | Name:                  | Thrasher For Senate         | _                       |                   |
|            | Demographic:           | A35+                        | New Business Thru:      | 08/07/10          |
|            | Product Codes:         | PL-State/Local              | Order Separation:       | 00:15:00          |
|            | Priority:              | P-3                         | Advertiser External ID: |                   |
|            | Revenue Codes:         | AGY, GEN, POL               | Agency External ID:     |                   |

| Bill | Plan |
|------|------|
|------|------|

| Start Date | End Date | # Spots | Gross Amount | Net Amount |  |
|------------|----------|---------|--------------|------------|--|
| 10/01/12   | 10/28/12 | 4       | \$750.00     | \$637.50   |  |
| 10/29/12   | 10/29/12 | 1       | \$200.00     | \$170.00   |  |

## Totals

| Month         | # Spots | Gross Amount | Net Amount | Rating |
|---------------|---------|--------------|------------|--------|
| October 2012  | 4       | \$750.00     | \$637.50   | 0.00   |
| November 2012 | 1       | \$200.00     | \$170.00   | 0.00   |
| Totals        | 5       | \$950.00     | \$807.50   | 0.00   |

## **Account Executives**

| Account Executive | Sales Office | Sales Region | Start Date / End Date         | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Jim Quinn         |              |              | Start Of Order - End Of Order | 100%    |

| Order Share | Share | Total       |
|-------------|-------|-------------|
| WJXX-TV     | 4%    | \$950.00    |
| Market      | 100%  | \$23,750.00 |

| Competitive Share | Share | Total      |
|-------------------|-------|------------|
| CABLE             | 0%    | \$0.00     |
| WAWS              | 2%    | \$475.00   |
| WCMJ              | 0%    | \$0.00     |
| WJXT              | 26%   | \$6,175.00 |
| WTEV              | 31%   | \$7,362.50 |
| WTLV              | 37%   | \$8,787.50 |

| L | n Ch      | Start    | End      | Inventory Code         | Break      | Start/End  | Time Days    | Len Sp | ots | Rate Pri     | Rtg Type | Spots | Amount   |
|---|-----------|----------|----------|------------------------|------------|------------|--------------|--------|-----|--------------|----------|-------|----------|
|   | 1 WJXX    | 10/23/12 | 10/25/12 | Nightline<br>Nightline | CM         | M-F 11:35p | -12:05ε- TWT | :30    | 3   | \$200.00 P-3 | 0.00 NM  | 3     | \$600.00 |
|   |           |          | End Date | Weekdays<br>- TWT      | Spots/Week | Rate       | Rating       |        |     |              |          |       |          |
|   | Week: 10/ | 22/12    | 10/28/12 | - 1 W1                 | 3          | \$200.00   | 0.00         |        |     |              |          |       |          |
|   | 2 WJXX    | 10/28/12 | 10/28/12 | This Week 10A          | CM         | Sun 10a-11 | a - eff (S   | :30    | 1   | \$150.00 P-3 | 0.00 NM  | 1     | \$150.00 |
|   |           |          |          | Sun 10a-11a - eff      | 6/7        |            |              |        |     |              |          |       |          |
|   |           |          | End Date | Weekdays               | Spots/Week | Rate       | Rating       |        |     |              |          |       |          |
|   | Week: 10/ | 22/12    | 10/28/12 | S                      | 1          | \$150.00   | 0.00         |        |     |              |          |       |          |
|   | 3 WJXX    | 10/29/12 | 10/29/12 | Nightline<br>Nightline | CM         | M-F 11:35p | -12:05ɛM     | :30    | 1   | \$200.00 P-3 | 0.00 NM  | 1     | \$200.00 |
|   | Sta       | rt Date  | End Date | Weekdays               | Spots/Week | Rate       | Rating       |        |     |              |          |       |          |

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Order / Rev: 712437 Advertiser: Thrasher For Senate

Alt Order #: 06308227 Product Desc: JOHN THRASHER CAMP WJXX-TV

Flight Dates: 10/23/12 - 10/29/12 Estimate: 449

Inventory Code Ln Ch Start End Break Start/End Time Days Len Spots Rate Pri Rtg Type Spots Amount 3 WJXX 10/29/12 10/29/12 Nightline CM M-F 11:35p-12:05εM- - - - -:30 \$200.00 P-3 0.00 NM \$200.00 Nightline Weekdays M-----Start Date End Date Spots/Week Rate Rating Week: 10/29/12 11/04/12 \$200.00 0.00

Totals 5 \$950.00